

5125936 Contract # **Schedule Dates** 02/28/22-03/20/22 **Advertiser** American Petroleum Institute (28032) Agency Main Street Media Group (12963) Product POLITICAL ISSUE (ns) (1187) **Brand** Est.6162 (1675367) Salesperson Monares, Barbara (3870) Sales Office WJLA/GJLA/EJLA

207/453/6162

Weekly/Irregular

Separation: 30

Local/Political Issue Agency BRD

**Buyer Name** 

Phone/Fax

**Account Types** 

**Billing Type** 

Comments

CPE

**Date Entered** 01/17/22 **Last Modified** 02/09/22 Alexa Schram **Entered By** No CO-OP External # 11277463 Demo W3554R Order Type Normal Package Deal Commission % 15.00 Commission \$9,412.50 **Net Total** \$53,337.50

Sales Tax

 Washington (WJLA)

 By Broadcast Month
 Spots
 Rate

 Mar. 2022
 65
 \$62,750.00

 Grand Total:
 65
 \$62,750.00

Line	Line Type / Break Type (Ref #)	Dates	Sec	Length	Run Times	SPW	Мо	Tu	We T	h F	r Sa	Su	Spot	Rate	Total	Station	Comments	Entered
1.0	Normal Line / SPOT	02/28/22-03/04/22	2		5A- News-7News ON YOUR SIDE at 5AM		1		1	1			:	\$300.00	\$900.00	Washington (WJLA)	Daypart RT 7 NEWS ON YOUR SIDE 5A(Agency) -CS-Oct/2021 adj.CS-Feb/2021 - ACTUAL C	1/17/22
2.0	Normal Line / SPOT	03/14/22-03/18/22	2		5A- News-7News ON YOUR SIDE at 5AM		1		1	1	***************************************			\$300.00	\$900.00	Washington (WJLA)	Daypart RT 7 NEWS ON YOUR SIDE 5A(Agency) -CS-Oct/2021 adj.CS-Feb/2021 - ACTUAL C	1/17/22
3.0	Normal Line / SPOT	03/05/22-03/05/22	2		7A- ABC-Good Morning America Saturday						1			1 \$400.00	\$400.00	Washington (WJLA)	Daypart RT GMA-SATURDAY(Agency) -CS-Oct/2021 adj.CS-Feb/2021 - ACTUAL CS-Oct/2021	1/17/22
4.0	Normal Line / SPOT	03/19/22-03/19/22	2		8A- News-7News ON YOUR SIDE Weekend at 8AM						1			\$500.00	\$500.00	Washington (WJLA)	Daypart RT GOOD MORNING WASHINGTON(Agency) -CS-Oct/2021 adj.CS-Feb/2021 - ACTUAL	1/17/22
							2 11 /1	ΛТ			$\bigcirc$ $\mathbb{A}$	-	2 ^ C	<u> </u>				
					CON	니니	<ivi <="" td=""><td>41</td><td>ION</td><td></td><td>OIN</td><td>111</td><td>KAC</td><td><i>,</i>  </td><td></td><td></td><td></td><td></td></ivi>	41	ION		OIN	111	KAC	<i>,</i>				
Accepted-	Agency/Advertiser:			Date:	Accepted-St	ation:								Date:	Comments:			

The parties intend for the Standard Advertiser Terms and Conditions ("Terms") located at... http://sbgi.net/?p=1224 ... to be part of their agreement, and the sale of advertising is expressly subject to said Terms.

B/E Bookend P/B Piggy Back

Printed At: 09:18 AM on Wednesday, February 9 2022

		Contract # Schedule Dates	<b>5125936</b> 02/28/22-03/20/22	Date Entered Last Modified
	WJLA	Advertiser	American Petroleum Institute (28032)	Entered By
abc	1100 Wilson Blvd, 6th Floor	Agency	Main Street Media Group (12963)	CO-OP
	Arlington, VA 22209	Product	POLITICAL ISSUE (ns) (1187)	External #
		Brand	Est.6162 (1675367)	Demo
WJLA-TV WASHINGTON, DC		Salesperson	Monares, Barbara (3870)	Order Type
		Sales Office	WJLA/GJLA/EJLA	Package Deal
Main Street Media Group		Buyer Name		Commission %
PO Box 25093		Phone/Fax	/	Commission
Alexandria, VA 22313		СРЕ	207/453/6162	Net Total
		Account Types	Local/Political Issue Agency BRD	Sales Tax
		Billing Type	Weekly/Irregular	
		Comments	Separation: 30	

Washington (WJL/	-	<u>Rate</u>
By Broadcast Month Mar. 2022	<u><b>spots</b></u> 65	\$62,750.00
Grand Total:	65	\$62,750.00

01/17/22

02/09/22 Alexa Schram

W3554R

Normal

15.00 \$9,412.50

\$53,337.50

No 11277463

Line	Line Type / Break Type (Ref #)	Dates	Sec	Length	Run Times	SPW	Мо	Tu	We	Th I	Fr S	a Su	Spo	ots	Rate	Total	Station	Comments	Entered
5.0	Normal Line / SPOT	03/05/22-03/05/22	2		9A- ABC-Good Morning America Saturday 2						1	L		1	\$600.00	\$600.00	Washington (WJLA)	Daypart RT GMA SAT 9A(Agency)-CS-Oct/2021 adj.CS-Feb/2021 - ACTUAL CS-Oct/2021 S	1/17/22
6.0	Normal Line / SPOT	03/19/22-03/19/22	2		6P- News-7News ON YOUR SIDE Weekend at 6PM						1			1	\$750.00	\$750.00	Washington (WJLA)	Daypart EN ABC 7 SAT NEWS(Agency)-CS-Oct/2021 adj.CS-Feb/2021 - ACTUAL CS-Oct/20	1/17/22
7.0	Normal Line / SPOT	03/05/22-03/05/22	2		11:00:26P- News-7News ON YOUR SIDE Weekend at 11PM						1			1	\$600.00	\$600.00	Washington (WJLA)	Daypart LN ABC7 NEWS @ 11P SAT(Agency) -CS-Oct/2021 adj.CS-Feb/2021 - ACTUAL CS-O	1/17/22
8.0	Normal Line / SPOT	03/20/22-03/20/22	2		7A- News-7News ON YOUR SIDE Weekend at 7AM							1		1	\$300.00	\$300.00	Washington (WJLA)	Daypart RT GOOD MORNING WASHINGTON(Agency) -CS-Oct/2021 adj.CS-Feb/2021 - ACTUAL	1/17/22
	<u> </u>				001		) N // /	^ _				JITI							
	CONFIRMATION CONTRACT																		
Accepted	-Agency/Advertiser:			Date:	Accepted-Sta	ation:									Date:	Comments:			

The parties intend for the Standard Advertiser Terms and Conditions ("Terms") located at... http://sbgi.net/?p=1224 ... to be part of their agreement, and the sale of advertising is expressly subject to said Terms.

B/E Bookend P/B Piggy Back

		Contract # Schedule Dates	<b>5125936</b> 02/28/22-03/20/22	Date Entered Last Modified
	WJLA	Advertiser	American Petroleum Institute (28032)	Entered By
abc	1100 Wilson Blvd, 6th Floor	Agency	Main Street Media Group (12963)	CO-OP
	Arlington, VA 22209	Product	POLITICAL ISSUE (ns) (1187)	External #
		Brand	Est.6162 (1675367)	Demo
WJLA-TV WASHINGTON, DC		Salesperson	Monares, Barbara (3870)	Order Type
		Sales Office	WJLA/GJLA/EJLA	Package Deal
Main Street Media Group		Buyer Name		Commission 9
PO Box 25093		Phone/Fax	/	Commission
Alexandria, VA 22313		СРЕ	207/453/6162	Net Total
		Account Types	Local/Political Issue Agency BRD	Sales Tax
		Billing Type	Weekly/Irregular	
		Comments	Separation: 30	

Sec Length

Dates

Washington (WJL/	4)	
By Broadcast Month	<u>Spots</u>	<u>Rate</u>
Mar. 2022	65	\$62,750.00
Grand Total:	65	\$62,750.00
		4/

Comments

Entered

01/17/22 02/09/22 Alexa Schram No 11277463 W3554R Normal

15.00 \$9,412.50 \$53,337.50

Rate

Total

Station

	, , , , , ,																
9.0	Normal Line / SPOT	03/06/22-03/06/22	2		:58:40A- ABC-Good lorning America Sunday					1		1	\$700.00	\$700.00	Washington (WJLA)	Daypart RT GMA-SUN(Agency) -CS-Oct/2021 adj.CS-Feb/2021 - ACTUAL CS-Oct/2021 Sun	1/17/22
11.0	Normal Line / SPOT	03/06/22-03/06/22	2	Y	:30P- News-7News ON OUR SIDE Weekend at 30PM					1		1	\$750.00	\$750.00	Washington (WJLA)	Daypart EN SUN 630P NEWS(Agency)-CS-Oct/2021 adj.CS-Feb/2021 - ACTUAL CS-Oct/202	1/17/22
12.0	Normal Line / SPOT	03/20/22-03/20/22	2	Y	1:00:26P- News-7News ON OUR SIDE Weekend at 1PM					1		1	\$750.00	\$750.00	Washington (WJLA)	Daypart LN ABC 7 NEWS @ 11P SUN(Agency) -CS-Oct/2021 adj.CS-Feb/2021 - ACTUAL CS-	1/17/22
13.0	Normal Line / SPOT	03/01/22-03/03/22	2		:58:15A- News-7News ON OUR SIDE at 6AM		1		1			2	\$500.00	\$1,000.00	Washington (WJLA)	Daypart EM 7 NEWS ON YOUR SIDE 6A(Agency) -CS-Oct/2021 adj.CS-Feb/2021 - ACTUAL C	1/17/22
<del></del>	<u> </u>				CONI	FIR	MAT	101	1 CC	TNC	RAC	CT					
Accepted	l-Agency/Advertiser:			ate:	Accepted-Sta							Dat	te.	Comments:			
Ассериес	a Agency/Advertiser.			acc.	Accepted-3ta	icioil.						Dai					

SPW Mo Tu We Th Fr Sa Su Spots

The parties intend for the Standard Advertiser Terms and Conditions ("Terms") located at... http://sbgi.net/?p=1224 ... to be part of their agreement, and the sale of advertising is expressly subject to said Terms.

Run Times

B/E Bookend P/B Piggy Back

Printed At: 09:18 AM on Wednesday, February 9 2022

Line Type / Break Type (Ref #)

		Contract # Schedule Dates	<b>5125936</b> 02/28/22-03/20/22
	WJLA	Advertiser	American Petroleum Institute (28032)
obc	1100 Wilson Blvd, 6th Floor	Agency	Main Street Media Group (12963)
	Arlington, VA 22209	Product	POLITICAL ISSUE (ns) (1187)
		Brand	Est.6162 (1675367)
WJLA-TV WASHINGTON, DC		Salesperson	Monares, Barbara (3870)
		Sales Office	WJLA/GJLA/EJLA
Main Street Media Group		<b>Buyer Name</b>	
PO Box 25093		Phone/Fax	/
Alexandria, VA 22313		СРЕ	207/453/6162
		Account Types	Local/Political Issue Agency BRD
		Billing Type	Weekly/Irregular
		Comments	Separation: 30

Date Entered	01/17/22
Last Modified	02/09/22
Entered By	Alexa Schram
CO-OP	No
External #	11277463
Demo	W3554R
Order Type	Normal
Package Deal	
Commission %	15.00
Commission	\$9,412.50
Net Total	\$53,337.50
Sales Tax	

Washington (WJL/	A)	
By Broadcast Month	<u>Spots</u>	<u>Rate</u>
Mar. 2022	65	\$62,750.00
Grand Total:	65	\$62,750.00

Line	Line Type / Break Type (Ref #)	Dates	Sec	Length	Run Times	SPW	Мо	Tu	We	Th	Fr	Sa	Su	Spots	Rate	Total	Station	Comments	Entered
14.0	Normal Line / SPOT	03/15/22-03/17/22	2	:30	5:58:15A- News-7News ON YOUR SIDE at 6AM			1		1				2	\$500.00	\$1,000.00		Daypart EM 7 NEWS ON YOUR SIDE 6A(Agency) -CS-Oct/2021 adj.CS-Feb/2021 - ACTUAL C	1/17/22
15.0	Normal Line / SPOT	02/28/22-03/04/22	2	:30	6:58A- ABC-Good Morning America		1	1	1	1	1			5	\$900.00	\$4,500.00		Daypart EM GOOD MORNING AMERICA(Agency) -CS-Oct/2021 adj.CS-Feb/2021 - ACTUAL CS-	1/17/22
16.0	Normal Line / SPOT	03/14/22-03/18/22	2	:30	6:58A- ABC-Good Morning America		1	1	1	1	1			5	\$900.00	\$4,500.00		Daypart EM GOOD MORNING AMERICA(Agency) -CS-Oct/2021 adj.CS-Feb/2021 - ACTUAL CS-	1/17/22
17.0	Normal Line / SPOT	03/01/22-03/03/22	2	:30	10A- News-Good Morning Washington at 10a			1		1				2	\$300.00	\$600.00		Daypart DT GOOD MORNING WASHINGTON(Agency) -CS-Oct/2021 adj.CS-Feb/2021 - ACTUAL	1/17/22
	CONFIRMATION CONTRACT																		
Accepted	-Agency/Advertiser:			Date:	Accepted-S	itation:									Date:	Comments:			

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B/E Bookend P/B Piggy Back

		Contract # Schedule Dates	<b>5125936</b> 02/28/22-03/20/22	Date Entered Last Modified
	WJLA	Advertiser	American Petroleum Institute (28032)	Entered By
obc	1100 Wilson Blvd, 6th Floor	Agency	Main Street Media Group (12963)	CO-OP
GOO	Arlington, VA 22209	Product	POLITICAL ISSUE (ns) (1187)	External #
		Brand	Est.6162 (1675367)	Demo
WJLA-TV WASHINGTON, DC		Salesperson	Monares, Barbara (3870)	Order Type
		Sales Office	WJLA/GJLA/EJLA	Package Deal
Main Street Media Group		Buyer Name		Commission %
PO Box 25093		Phone/Fax	/	Commission
Alexandria, VA 22313		СРЕ	207/453/6162	Net Total
		Account Types	Local/Political Issue Agency BRD	Sales Tax
		Billing Type	Weekly/Irregular	
		Comments	Separation: 30	

Washington (WJL/	-	<b>B</b>
By Broadcast Month		<u>Rate</u>
Mar. 2022	65	\$62,750.00
Grand Total:	65	\$62,750.00

01/17/22

02/09/22 Alexa Schram

W3554R

Normal

15.00 \$9,412.50

\$53,337.50

No 11277463

Line	Line Type / Break Type (Ref #)	Dates	Sec	Length	Run Times	SI	PW I	Mo 1	Tu \	We 1	Γh Fr	r Sa	Su	Spots	Rate	Total	Station	Comments	Entered
18.0	Normal Line / SPOT	03/15/22-03/17/22	2	:30	10A- News-Good Mornin Washington at 10a	ng			1		1	***************************************		2	\$300.00	\$600.00	Washington (WJLA)	Daypart DT GOOD MORNING WASHINGTON(Agency) -CS-Oct/2021 adj.CS-Feb/2021 - ACTUAL	1/17/22
19.0	Normal Line / SPOT	03/01/22-03/03/22	2	:30	3:59:27P- News-7News YOUR SIDE at 4PM	ON			1		1			2	\$500.00	\$1,000.00	Washington (WJLA)	Daypart EF 7 NEWS ON YOUR SIDE @ 4P(Agency) -CS-Oct/2021 adj.CS-Feb/2021 - ACTUAL	1/17/22
20.0	Normal Line / SPOT	03/15/22-03/17/22	2		3:59:27P- News-7News YOUR SIDE at 4PM	ON			1		1			2	\$500.00	\$1,000.00	Washington (WJLA)	Daypart EF 7 NEWS ON YOUR SIDE @ 4P(Agency) -CS-Oct/2021 adj.CS-Feb/2021 - ACTUAL	1/17/22
21.0	Normal Line / SPOT	02/28/22-03/04/22	2	:30	4:59:30P- News-7News YOUR SIDE at 5PM	ON		1		1	1			3	\$800.00	\$2,400.00	Washington (WJLA)	Daypart EN 7 NEWS ON YOUR SIDE @ 5P(Agency) -CS-Oct/2021 adj.CS-Feb/2021 - ACTUAL	1/17/22
22.0	Normal Line / SPOT	03/14/22-03/18/22	2	:30	4:59:30P- News-7News YOUR SIDE at 5PM	ON		1		1	1			3	\$800.00	\$2,400.00	Washington (WJLA)	Daypart EN 7 NEWS ON YOUR SIDE @ 5P(Agency) -CS-Oct/2021 adj.CS-Feb/2021 - ACTUAL	1/17/22
					CC	ONF	IRI	MA	TI	ON	I C	ΟN	TF	RAC	T				
Accepted	-Agency/Advertiser:			Date:	Accepte	ed-Statio	on:								Date:	Comments:			

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B/E Bookend P/B Piggy Back

Printed At: 09:18 AM on Wednesday, February 9 2022

		Contract # Schedule Dates	<b>5125936</b> 02/28/22-03/20/22	Date Entered Last Modified
	WJLA	Advertiser	American Petroleum Institute (28032)	Entered By
obc	1100 Wilson Blvd, 6th Floor	Agency	Main Street Media Group (12963)	CO-OP
GIGG	Arlington, VA 22209	Product	POLITICAL ISSUE (ns) (1187)	External #
		Brand	Est.6162 (1675367)	Demo
WJLA-TV WASHINGTON, DC		Salesperson	Monares, Barbara (3870)	Order Type
		Sales Office	WJLA/GJLA/EJLA	Package Deal
Main Street Media Group		Buyer Name	, ,	Commission 9
PO Box 25093		Phone/Fax	/	Commission
Alexandria, VA 22313		СРЕ	207/453/6162	Net Total
		Account Types	Local/Political Issue Agency BRD	Sales Tax
		Billing Type	Weekly/Irregular	
		Comments	Separation: 30	

Sec Length

Washington (WJLA		
By Broadcast Month	<u>Spots</u>	<u>Rate</u>
Mar. 2022	65	\$62,750.00
Grand Total:	65	\$62,750.00

Comments

Entered

01/17/22 02/09/22 Alexa Schram No 11277463 W3554R Normal

15.00 \$9,412.50 \$53,337.50

Rate

Total

Station

23.0	Normal Line / SPOT	03/01/22-03/03/22	2		5:59:26P- Ne YOUR SIDE a	ws-7News ON t 6PM			1		1			2	\$1,400.00	\$2,800.00	Washington (WJLA)	Daypart EN 7 NEWS ON YOUR SIDE @ 6P(Agency) -CS-Oct/2021 adj.CS-Feb/2021 - ACTUAL	1/17/22
24.0	Normal Line / SPOT	03/15/22-03/17/22	2		5:59:26P- Ne YOUR SIDE a	ws-7News ON It 6PM			1		1			2	\$1,400.00	\$2,800.00	Washington (WJLA)	Daypart EN 7 NEWS ON YOUR SIDE @ 6P(Agency) -CS-Oct/2021 adj.CS-Feb/2021 - ACTUAL	1/17/22
25.0	Normal Line / SPOT	02/28/22-03/04/22	2	:30	6:27P- 6:30P	(EST)		1	1	1		1		4	\$2,500.00	\$10,000.00	Washington (WJLA)	Daypart EN WORLD NEWS ADJ A(Agency)-CS-Oct/2021 adj.CS-Feb/2021 - ACTUAL CS-Oct/	
26.0	Normal Line / SPOT	03/14/22-03/18/22	2	:30	6:27P- 6:30P	(EST)		1		1	1	1		4	\$2,500.00	\$10,000.00	Washington (WJLA)	Daypart EN WORLD NEWS ADJ A(Agency)-CS-Oct/2021 adj.CS-Feb/2021 - ACTUAL CS-Oct/	
27.0	Normal Line / SPOT	02/28/22-03/04/22	2		11:00:26P- N YOUR SIDE a	ews-7News ON t 11PM		1	1	1	1	1		5	\$1,100.00	\$5,500.00	Washington (WJLA)	Daypart LN 7 NEWS ON YOUR SIDE @ 11P(Agency) -CS-Oct/2021 adj.CS-Feb/2021 - ACTUA	1/17/22
						CON	FIRI	MA	\TI	101	N C	O	NTR	AC <sup>-</sup>	Τ				
Accepted	-Agency/Advertiser:			Date:		Accepted-Sta	ation:								Date:	Comments:			

SPW Mo Tu We Th Fr Sa Su Spots

The parties intend for the Standard Advertiser Terms and Conditions ("Terms") located at... http://sbgi.net/?p=1224 ... to be part of their agreement, and the sale of advertising is expressly subject to said Terms.

Run Times

B/E Bookend P/B Piggy Back

Line

Line Type / Break Type (Ref #)

Dates

Printed At: 09:18 AM on Wednesday, February 9 2022

abc	WJLA 1100 Wilson Blvd, 6th Floor Arlington, VA 22209	Contract # Schedule Dates Advertiser Agency Product	<b>5125936</b> 02/28/22-03/20/22 American Petroleum Institute (28032) Main Street Media Group (12963)	Date Entered Last Modified Entered By CO-OP External #	01/17/22 02/09/22 Alexa Schram No 11277463
WJLA-TV WASHINGTON, DC  Main Street Media Group PO Box 25093		Brand Salesperson Sales Office Buyer Name	POLITICAL ISSUE (ns) (1187) Est.6162 (1675367) Monares, Barbara (3870) WJLA/GJLA/EJLA	Demo Order Type Package Deal Commission %	W3554R Normal 15.00
Alexandria, VA 22313		Phone/Fax  CPE  Account Types  Billing Type  Comments	/ 207/453/6162 Local/Political Issue Agency BRD Weekly/Irregular Separation: 30	Net Total Sales Tax	\$9,412.50 \$53,337.50

Line	Line Type / Break Type (Ref #)	Dates	Sec	Length	Run Times	SPW	Мо	Tu	We	Th	Fr	Sa	Su	Spots	Rate	Total	Station	Comments	Entered
28.0	Normal Line / SPOT	03/14/22-03/18/22	2	:30	11:00:26P- News-7News ON YOUR SIDE at 11PM		1							5	\$1,100.00		Washington (WJLA)	Daypart LN 7 NEWS ON YOUR SIDE @ 11P(Agency) -CS-Oct/2021 adj.CS-Feb/2021 - ACTUA	1/17/22
					CONF	-11-	RMA	11	IOI	/ (	30	Ν	R/	4C					
Accepted	d-Agency/Advertiser:			Date:	Accepted-Stat	tion:									Date:	Comments:			

The parties intend for the Standard Advertiser Terms and Conditions ("Terms") located at... http://sbgi.net/?p=1224 ... to be part of their agreement, and the sale of advertising is expressly subject to said Terms.

Washington (WJLA)

Mar. 2022

Grand Total:

By Broadcast Month Spots

65

<u>Rate</u>

\$62,750.00

\$62,750.00